



**Building a Better Financial Future** 

#### Alternative Finance Programs

**National Disability Institute (NDI)** 

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# National Disability Institute (NDI)

Our Vision: We envision a society in which people with disabilities have the same opportunities to achieve financial stability and independence as people without disabilities.

- NDI AT Loan Site
- ABLE NRC Site
- American Dream Employment Network / ADEN
- NDI Free Tax Preparation Information for People with Disabilities
- NDI Small Business HUB
- NDI Financial Resilience Center



# **Extra Costs of Living with a Disability**

- \*Households containing a working-age adult with a disability require, on average, 29% more income (or an additional \$18,322 a year at the median household income) to obtain the same standard of living as a comparable household without a member with a disability;
- An ABLE account can cover many of these extra expenses, including assistive technology and services;
- Using an Alternative Finance Program to purchase assistive technology can leverage ABLE savings and work supports.

\*Source: Morris, McGarity, & Goodman.



# Why the Need for an AT Loan Program?

- Financial institutions are reluctant to issue loans for home modifications, accessible vehicles and other types of assistive technology (AT);
- Many people who have a disability experience low credit scores related to reduced income and extensive medical expenses;
- Many seniors' credit scores decline as they use less credit;
- Many people do not have employment income or income that can be garnished;
- In many cases, AT vendors provide financing with interest rates that range from 16% to 30% interest.



# NDI's AT Loan Program

- NDI received grant funding through the U.S. Department of Education's Rehabilitation Services Administration;
- NDI partners with financial institutions to issue and service pre-qualified loans up to \$45,000 for residents of NJ and NY;
- NDI buys down the interest rate to 4% interest;
- NDI has deposited funds with banks to guarantee defaults;

Our services include: outreach and promotional webinars, financial education and guidance on spending plan development, and the provision of referrals for assistive technology grants and/or financial counseling that can help people get the AT they need.

NDI's repayment rate is 99%.



#### Alternative Finance Programs (Continued)

- There are more than 40 of these types of programs available across the U.S.;
- Each program has different lending terms, for example, some offer loans up to \$120,000;
- Some offer matched savings accounts for AT including housing modification;
- Interest rates range from 0% to 8%;
- A loan is available to renters with permission from the property owner;
- Lending terms are favorable, some do not require a credit score or calculation of debt-to-income ratios;
- Generally, the programs need to see that the person can afford their monthly expenses, outstanding credit and the cost of a monthly loan payment.
- The programs offer referrals to AT providers, as an alternative to getting a loan.



#### New Jersey and New York AT Resource Guides

There are AT demonstration events held in communities where people can try out AT.

- You may be able to save money on used or refurbished devices. Your state AT center can help you locate these resources.
- We encourage you to take your time in selecting your AT.
- NJ and NY AT Resource Guides are posted at: <u>AssistiveTechLoans.com</u>.



#### **Best Practices for Home Modifications**

- AT needed for employment may be provided by an employer, ACCES-VR, Commission for the Blind, or the Department of Labor;
- SSI and SSDI work supports, such as Blind Work Expenses, Impairment Related Work Expenses, Subsidies and the Plan for Achieving Self-Support, can help a person retain their benefits longer while purchasing AT (for more information, access this <a href="ChooseWork.SSA.gov Blog on 4 Ways to Obtain Assistive Technology">ChooseWork.SSA.gov Blog on 4 Ways to Obtain Assistive Technology</a>);
- Research the availability of grants specific to disability;
- Medical Insurance may pay for items that are medically necessary;
- HCBS Medicaid Waiver may purchase AT;
- Use an AFP loan is an affordable alternative to AT vendor financing terms and can be used with an ABLE
  account.



# ABLE Savings / Investment Account

- ABLE savings up to \$100,000 will Not affect SSI benefits or Medicare Part D "Extra Help," which follows SSI rules.
- A person can have any amount of ABLE savings and it will <u>Not</u> affect:
- Free Application for Federal Student Aid (FAFSA)
- Housing Assistance through Housing and Urban Development programs (HUD)
- Supplemental Nutrition and Assistance Program (SNAP)
- Social Security and Disability Insurance (SSDI)
- Medicare or Medicare Savings Programs or
- Any type of Medicaid benefit including Medicaid waiver services.



### Who Is Eligible for an ABLE Account?

- A person who has a Social Security number or tax filing I.D. and who has a disability or blindness;
- A disability that began before turning age 26, <u>And</u>
- Is receiving SSI and/or SSDI, or whose benefits have been suspended, solely due to
  excess income or resources, provided that their blindness or disability occurred before the
  date the person turned age 26 <u>Or</u>
- They have a <u>written and signed disability certification</u> from a qualifying physician, indicating that their disability began, before age 26.



#### **ABLE Contributions**

- Friends, Family Employer direct deposits;
- Rollover of a 529 college account;
- Trust or Pooled Trust;
- Extra Earnings, Benefits; Income Tax Refund
- From all combined sources, up to \$18,000 for 2024
- An ABLE account owner who works and does not have contributions to a retirement account for the calendar year, may contribute up to an additional \$14,580 from their employment income.

\$18,000 + \$14,580 = \$32,480



# **ABLE Qualified Disability Expenses**

- Assistive Technology;
- Education;
- Basic living expenses including food and shelter;
- Housing including utilities, rent, modification, purchase, property taxes;
- Transportation;
- Employment training and support;
- Personal support services and respite care;
- Health care expenses;
- Disability related vacations and recreational activities;
- Legal fees and financial management;
- Funeral and burial expenses.



#### **Comparison**

Loan	Cost / Term	Interest	Monthly Payment	Payment Total
AT Vendor	\$10,000 / 5 years	16%	\$243	\$14,591
Credit Card	\$10,000 / 5 years	24%	\$288	\$17,269
NDI AT Loan	\$10,000 / 5 years	4%	\$184	\$11,050

An AFP AT loan could save \$3,541 or more while helping the loan recipient(s) develop positive credit.

A person who has a high-interest-rate AT loan may apply with the NDI AT Loan program for a **refinance loan**.





# New Resources to help support taxpayers with disabilities

NationalDisabilityInstitute.org/Financia I-Wellness/Taxes





#### Contact

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Orientations including new AT product spotlights are recorded;

**Community presentations available** 

